

# MAINE REAL ESTATE COMMISSION CONTINUING EDUCATION COURSE SCHEDULE

Last Updated May 13, 2014

Maine licensees renewing an active real estate license are required to complete a total of 21 clock hours of approved continuing education prior to renewal of the license. The hours must include 3 hours for the core requirement. Please note that the date your license is due for renewal determines which core course you are required to complete. See the Core Course Provider list on the last page of this report for more information in that regard.

The Real Estate Commission has received notification that the following courses will be offered on the dates indicated. All courses on this list are approved by the Commission for the number of hours indicated and may be applied to the renewal or activation requirement for real estate licensees.

Other courses may be approved for which the Commission has not received scheduling information. You may contact the Commission at 624-8518 if you have questions about a course that does not appear on this list.

Contact the course provider for information about fees, registration procedure, time and location of a course.

DATE(S)	COURSE NAME	CE HRS	LOCATION	PROVIDER/CONTACT PERSON
05/14/2014	Impact of Credit on the Buying Process	3	Harrison	Residential Mortgage Services, Inc. <a href="mailto:Natalie.Tribou@rmsmortgage.com">Natalie.Tribou@rmsmortgage.com</a>
05/14/2014	Working With Buyers – What Have We Agreed To? Core Course	3	Augusta	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
05/14/2014	Negotiation – Everybody Wins	3	Augusta	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
05/15/2014	Purchase and Sale Agreement Round Table	3	Gray	The Real Estate Learning Group (800) 796-5308 <a href="http://www.trelg.com">www.trelg.com</a>
05/15/2014	Landlord-Tenant Law: How To Prosper in the New Market	6	Portland	Sterling Education Services <a href="http://www.sterlingeducation.com">www.sterlingeducation.com</a>
05/15/2014	Understanding Older Housing	7	Portsmouth	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
05/15/2014	Understanding Mold in the Restoration Industry	3	Wells	Servpro <a href="mailto:mgreen@servpronet.com">mgreen@servpronet.com</a>
05/27/2014- 05/28/2014	Accredited Buyer Representative (ABR)	14	Westbrook	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/02/2014	Advance Issues in Real Estate Law	6	Portland	National Business Institute <a href="http://www.nbi-sems.com">www.nbi-sems.com</a>
06/03/2014	BPOs: The Agent's Role in the Valuation Process	7	Westbrook	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/04/2014	Reverse Mortgage Basic and All You Need to Know About Reverse for Purchase	3	Portland	Sharron Eastman <a href="mailto:sse@bighorizonmortgage.com">sse@bighorizonmortgage.com</a>
06/09/2014	Due Diligence In Buyer Brokerage	3	Augusta	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/09/2014	Multiple Offers: The Licensee's Role	3	Augusta	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>

06/09/2014	The Auction Process for Real Estate Licensees	3	Augusta	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/09/2014	Due Diligence in Buyer Brokerage	3	Augusta	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/10/2014	Widen Your Vision When You List and Sell Real Estate	3	Westbrook	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/10/2014	Offers and Counter Offers	3	Westbrook	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/11/2014	Stay Out of Real Estate Jail	3	Kittery	The Real Estate Learning Group (800) 796-5308 <a href="http://www.trelg.com">www.trelg.com</a>
06/12/2014	Understanding Older Housing	7	Bangor	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/19/2014	Working With Buyers – What Have We Agreed To? Core Course	3	Portsmouth	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/19/2014	Managing Your Risk in Real Estate	3	Portsmouth	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/25/2014	Getting Licensees and Appraisers in the Same Boat	3	Westbrook	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
06/25/2014	Transaction Troubleshooting Act II	3	Westbrook	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
07/15/2014	Home Inspection 101	3	Augusta	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
07/15/2014	Common Issues Found At Home Inspections	3	Augusta	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
07/16/2014	The A-Zs of Real Estate Loan Processing	3	Bangor	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
07/16/2014	The A-Zs of VA Loans	3	Bangor	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
07/23/2014	The A-Zs of FHA Loans	3	Westbrook	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
07/23/2014	The A-Zs of VA Loans	3	Westbrook	Arthur Gary School of Real Estate <a href="http://www.arthurgary.com">www.arthurgary.com</a>
07/23/2014	Working With Buyers – What Have We Agreed To? Core Course	3	Westbrook	Working With Buyers – What Have We Agreed To? Core Course

**MAINE REAL ESTATE COMMISSION  
DISTANCE EDUCATION COURSE PROVIDERS  
May 13, 2014**

The providers listed below offer Commission approved distance learning (correspondence) courses. Contact the provider for a list of titles offered. All the courses offered by a provider may not be approved by the Commission. You should ask the provider whether a course has obtained Commission approval before purchasing. You may also contact the Commission at 207/624-8518 if you have questions about a course.

Contact the provider for information about courses and registration.

SCHOOL/PROVIDER	CONTACT PERSON	TYPES OF COURSES
Arthur Gary School of Real Estate 396 Cumberland Street Westbrook, ME 04092	Arthur Gary (207) 856-1712 <a href="http://www.arthurgary.com">www.arthurgary.com</a>	Traditional Text Based Internet
Continuing Ed Express LLC 4536 France Avenue South Edina, MN 55410	Elizabeth Luger (612) 827-2093 <a href="mailto:liz@continuingedexpress.com">liz@continuingedexpress.com</a>	Internet
Lorman Business Center, Inc.	Kari J. Campbell (715) 833-3940	Traditional Text Based
Maine Center for Real Estate Studies	Charles "Kim" Coit (207) 671-6136 <a href="http://www.mecentres.com">www.mecentres.com</a>	Correspondence
McKissock, LP	Jennifer Schutt 1 (800) 328-2008 ext. 216 <a href="http://www.mckissock.com">www.mckissock.com</a>	Internet
Signet Educational Systems, Inc.	James Hansen Portland ME (207) 774-5740 <a href="http://www.SignetEdSys.com">www.SignetEdSys.com</a>	Traditional Text Based Internet
The CE Shop	PO Box 9335 Fargo, ND 58106 (888) 827-0777 <a href="http://www.theceshop.com">www.theceshop.com</a>	Internet
The Real Estate Learning Group	(800) 796-5308 <a href="http://www.trelg.com">www.trelg.com</a>	Internet
Thomson Computaught d/b/a Career WebSchool	Lucia Coghlan (800) 532-7649	Internet

# MAINE REAL ESTATE COMMISSION

## Working With Buyers – What Have We Agreed To? CORE COURSE PROVIDERS Updated May 13, 2014

The new core course "Working With Buyers - What Have We Agreed To? Core Course" is required:

- If your license expiration date is March 1, 2013 or later.
- If your license has expired and you renew on or after March 1, 2013.
- If you activate a license on or after March 1, 2013.

SCHOOL/PROVIDER	CONTACT PERSON	PHONE
* ARTHUR GARY SCHOOL OF REAL ESTATE Westbrook, ME	<a href="http://www.arthurgary.com">www.arthurgary.com</a>	(207) 856-1712
MAINE CENTER OF REAL ESTATE STUDIES Portland, ME	Charles “Kim” Coit	(207) 671-6136
COLDWELL BANKER RESIDENTIAL BROKERAGE Waltham, MA	Jenn Picard	(781) 684-6323
DONALD R. TURNER Jr. Wells, ME	Don Turner	(207) 646-9934
ELAINE RICHER Scarborough, ME	Elaine Richer	(207) 883-4645
Kathy Roosa School of Real Estate Manchester, NH	Kathy Roosa	(207) 351-3335
KELLER WILLIAMS REALTY	Tom Coward	(207) 879-9800
* MCKISSOCK, LP	Jennifer Schutt <a href="http://www.mckissock.com">www.mckissock.com</a>	Internet
MAINE ASSOCIATION OF REALTORS Augusta, ME	Suzanne Guild	(207) 622-7501
MARKET STREET SETTLEMENT GROUP Manchester, NH	Catherine Kessler <a href="mailto:ckessler@mssg.com">ckessler@mssg.com</a>	(207) 622-3797
THE MASIELLO GROUP CAREER CENTER Gorham, ME	E. J. Demers	(207) 222-1701
* THE REAL ESTATE LEARNING GROUP Portland, ME		(800) 796-5308 <a href="http://www.trelg.com">www.trelg.com</a>

<b>SHERYL GREGORY</b>	<b>Sheryl Gregory</b>	<b>377-7307</b>
<b>* Offers distance learning version of “Working With Buyers – What Have We Agreed To? Core Course”.</b>		